



Adapting to a Unified, All-in-One Discovery Platform Moving Beyond Fragmented Tools That Cost Time and Money

Partnership Overview

How the Venio platform is enabling OPTiMO clients to evolve from fragmented platforms to a unified system.

- Dynamic Reporting
- Better Decision Making
- More Automation
- Faster Processing
- Increased Processing

OPTiMO IT is an SBA certified 8(a) technology solutions provider to customers throughout the federal and commercial markets.
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Executive Summary

OPTiMO and Venio collaborate together to provide a platform and solution that moved firms from outdated, fragmented eDiscovery processing to a unified, all-in-one platform. Many of OPTiMO clients started with or migrated to a Venio platform once they realized that their discovery workflows were not what would help their practice moving forward. Venio Systems designed VenioOne and VenioOne OnDemand to improve speed, efficiency, usability, decision making, security, and ultimately reduce costs.

The Challenge

Technology is a competitive advantage, although for many firms it is seen as a requirement – a need to have, not always a want to have. With the pace of change it can be challenging to “know what you do not know” and firms require partners to help them be informed and make the optimal choices.

eDiscovery continues to evolve quickly and it can be challenging to keep on top of the latest enhancements from providers. With VenioOne, OPTiMO can offer a service, platform, and solution that is constantly evolving with the client in mind.

Change also requires awareness and the know-how to change. We believe that great partners help their clients bridge the knowledge gap and set them up for success through listening, communication, and ongoing innovation.

Success with Venio

- Leveraging VenioOne and VenioOne On Demand, OPTiMO has added a dozen new clients
- OPTiMO processes over 3 Terabytes of data with Venio, compared to significantly less in the past

“Venio is the best unified Platform on the market and OPTiMO offers that best-in-class technology as a Managed Service to streamline the eDiscovery process, lower costs and provide predictable pricing model. “

– Michael Miguez, President & CEO, OPTiMO IT

From Fragmented to an All-in-One Platform

Many clients use modular systems that were intended to provide flexibility, however these old platforms were fragmented. Multiple systems means exponential time and effort to move data, translate data, send and retrieve data, as well as decoding what segregated reporting. A unified, all-in-one platform, provides centralized data, reporting, and faster decision making with better accuracy.

Reporting that Enables Effective Decision Making

OPTiMO found reporting and the ability to understand that centralized data allowed for more efficient, effective, and accurate reporting was very interesting to clients. The usability and simple interface was another value-add.

Clients could create reports based on the fields that were critical to an investigation, as well as create consistent reports that provided a snapshot into the potential cost of a case based on the size of the records and the types of files.

Saving Time and Creating Value

Many clients were not clear on what elements of a process could be automated vs. remain manual given the evolution of technology. The power of VenioOne and VenioOne OnDemand came in designing workflows that improved processes to be able to process more, review more, and analyze more. This mean some firms went from what took months to now only taking days or even only hours.

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- ✓ Easily accessible from any secure web connections
 - ✓ Supports major web browsers
 - ✓ Available for desktops and mobile devices
 - ✓ Visually analyze and find documents
 - ✓ Securely share documents
 - ✓ Easily create productions

"Bring all phases of e-Discovery from processing through production under one platform with VenioOne. We work with you to make the e-Discovery workflow as streamlined and productive as possible, helping you overcome any challenges that arise in the e-Discovery process."

-Chris Jurkiwicz, Co-Founder



VenioOne
VenioOne E-Discovery Platform

Trusted Partner

VenioOne

Certified Administrator

Reducing Management Time

With the addition of VenioOne OnDemand, clients have realized how important it is to integrate the cloud into their technology approach and strategy. This saves management time and allows firms to focus on what adds the most value to their firm.

Increasing Output With Less Investment

For OPTIMO, leveraging VenioOne and VenioOne OnDemand allowed them to handle more cases, and with the cloud, process more scenarios. The ability to create more environments in the cloud increased their processing speed without having to hire more staff. In addition, OPTIMO did not have to purchase more space or machines to generate a significant increase in their processing and output capabilities.

Contact Us to Learn How to Become a Partner

At Venio Systems, we believe that clients are partners are critical to our success. We are customer-centric and work hard to build relationships that generate value for each party involved.

Reach out to us at www.veniosystems.com or email info@veniosystems.com to learn more.



Companies That Trust Venio Systems



Deloitte.

RICOH
imagine. change.



Integreon
Insightful Outsourcing. Remarkable Results.